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JACOB S. GUTHMAN (1900 - 1991)

*ALSO LICENSED TO PRACTICE IN MICHIGAN

Stan V. Smith Corporate Financial Group 1165 N. Clark Street Suite 650 Chicago, IL 60610

Re: Dolan vs. Gawlicki; 89 C 633; Circuit Court Of Will County

Dear Stan:

I want to thank you for your work on this case. As you know, the jury rendered a verdict for \$1,225,000. This is an exceptionally fair verdict for the wrongful death of a housewife who worked part-time, and whose husband remarried before trial. This may well be a record for a case of this kind in Will County, and it is certainly at the upper end of the range for such awards.

I had to advise the young associate on this case that he should not consider our experience with you representative of expert witnesses generally. Most experts require painstaking preparation with the lawyer, meticulous review of work product and extensive rehearsal before deposition and trial. You, on the other hand, are a consummate professional. Your reports are perfect, your backup is unimpeachable, your office staff is excellent, your credentials are impressive, and you handle yourself extraordinarily well under oath. Unlike most experts, you make my job easy. You are the only expert I will submit for deposition, or put on the stand, without extensive preparation beforehand.

Your work on this case was crucial to our success. We are very grateful to you for your help, and you can be sure we will be working with you again in the future.

very truly yours,

Jerome E. Boyle

JEB/mys